



TITANIUM GATEWAY

STOCK AND SALES COMPANY FOR TITANIUM AND SPECIAL ALLOYS

We are looking for our next Sales Responsible - Join us!

About us:

Titanium Gateway is a young and fast growing global supplier of titanium and special alloys for critical applications within medical implants, automotive and aerospace, chemical industry, offshore, oil and gas, energy industry, sport equipment and other high-tech manufacturing sectors.

Titanium Gateway's business is based on three different platforms, offering our customers:

- Stock Material & Service Center
- Call Off Service
- Trading

At our service center we can offer cut to length service. We can also provide our customers with water jet cutting and a fast door-to-door distribution.

As a company we are committed to offer an excellent and unbeatable personal service. We always aim for the highest level of customer satisfaction and the best quality through all processes within the company.

Titanium Gateway is a modern brand within a traditional business. We strongly believe our employees are our company's most important resources. Your satisfaction is the key to our common success!

You will:

Be overall responsible for your sales area/market, including:

- Effectively plan, prepare and follow up on budget, sales actions and future market expansion.
- Create profitability and drive growth.
- Reach sales, profitability and operational goals, while maintaining control of the area budget.
- Marketing activities.
- Weekly reports to the head office.
- Customer visits and exhibitions.
- Contribute to the Titanium Gateway team spirit.

- Having fun.

We are looking for following abilities:

- Experience from the business or at least similar business is required.
- Fluent in at least one of the local languages (ideally more than one) of your area, alongside business level English.
- Analytic and sales driven person.
- Highly result driven with a never give up-approach, and with a strong sense of responsibility.
- Strong business sense and great customer focus.
- Social and positive.
- Loyal, self-motivated and able to work alone (at least in the beginning).
- Comfortable with regular travel across the region.

We believe the best results are created together as a team and we look for a team-oriented person who wants to grow into the role as well as the brand. As a Sales Responsible at Titanium Gateway you will be given a great responsibility and a personal development.

We also believe the best results come from a great relationship with our customers. Our focus is to always stay top of mind of our customers with an unbeatable personal service. We want every employee to take ownership of the Titanium Gateway values and share our success and great results.

Location:

Anywhere in Europe or at our head office in Sollentuna, Sweden.

We see local presents to our customers as an advantage.

Sounds interesting?

Send your CV and Cover letter to info@titanium-gateway.com as soon as possible.

You find more info about us at www.titanium-gateway.com